

Plan4U for SAP S/4HANA®

Identify the unique value drivers, risks and the business case for your utility's SAP S/4HANA[®] migration and chart your unique roadmap.

The **Utegration Plan4U for SAP S/4HANA** offering provides an efficient and structured approach to assess your current environment and determine a path to SAP S/4HANA that is the least disruptive, generates the most value, and provides the greatest return on your SAP investment.





UTEGRATION®

Industry Challenges

Utilities are feeling the pressure to transform their businesses, yet many lack a solid business case to replace their proven SAP ERP with the next-generation SAP S/4HANA solution. Many utilities have invested heavily in implementing SAP as well as integrating it with the enterprise. Their environment is stable and they have been able to add incremental innovations as needed.

Migrating to the SAP S/4HANA platform could allow utilities to propel themselves into the digital world, but justifying a migration is a major hurdle.

<u>N</u> Value Drivers



Educate

Misinformation regarding SAP S/4HANA can prevent fair evaluation. Get ahead of the rumor mill and provide comprehensive information to both the Business and IT organizations.



Personalize

Developing your unique SAP S/4HANA story is not easy, but it's necessary. Your story should include a summary of where you have been, where you are heading and what role enabling technology will play in the journey.



Identify Business Value

A migration to SAP S/4HANA is more than just an upgrade, so it is critically important to align the project with value drivers that resonate within your utility.

Included in the discussion should be internal and external forces that are accelerating your need to be able to innovate rapidly. For example:

- Financial pressure to do more with less
- · New disrupters / competitors
- Regulatory expectations
- Customer expectations

Create Your Plan

Your comprehensive multi-year plan should include detailed discovery, informed decision making and alignment with all levels of your enterprise. Your plan should include:

- What: greenfield, brownfield or hybrid
- How: technical, transformative, incremental, or big bang
- Where: Cloud, On-Premises or hybrid
- When: 2020, 2021 or later
- Why: align your value drivers with the overall program costs and objectives

UTEGRATION®

Our Solution

Collaborative Approach

Knowing that every utility's SAP S/HANA story is unique, Utegration developed the Plan4U for SAP S/4HANA methodology to provide a collaborative, iterative process to plan, discover, validate and complete your story.

Plan and Prepare	Discover and Align	Review and Validate	Present and Confirm		
 Finalize scope and deliverables Run and analyze Readiness Check for SAP S/4HANA Q&A-based prep Identify and schedule resources Kick-off meeting prep 	 Understand Business Goals & Objectives Understand IT Goals & Objectives Analyze processes and systems Review S/4HANA migration options 	 Clear parking lot items Confirm requirements and findings Prepare deliverables Review and refine deliverables Finalize deliverables 	 Review findings Deliver business and technical recommendations Present S/4HANA Roadmap 		

Unique Deliverables for Your Journey

Known as the SAP experts for utilities in Canada and the United States, the Utegration team comes equipped with extensive industry knowledge, and a portfolio of proven SAP S/4HANA sample deliverables and accelerators.

Preparation Deliverables									
-	-	Artistica I							
Decrear natural of the SM - Unspection support and basebook for University in the University of the University supports Assessment supports Assessment		Usepatien to known Inservation User to non-back and sent Inservation	-						
			Education Deliverables						
indemond more about the	· Incompare Information	-22	ingen i	Anuton	interation in the second se				
deer-queft process, - Tandontolos Register and Residence Ministry and Residence Parts.		Num and particle an iterationed activity manipulation is stational for the plant when, expectations will action.	OF-Realines Dark for Symptos seuls Issues a suscense and suscense Deputy / gones Intervent	 mervice periodics and/or spinors to getter strategic and cutoral information that wood/information the Researcest 					
					Findings Del	iverables			
shedan itsi algos De - 347 ahedan of needing; and 109 sorkinger with sizes and - Res	 Now det idention 34 Audres Cest to 34 			-	-	America	-		
	United would: Result of assessment gundarmain	Auto and suppose on sylamonia distances the fract a transmission the chest outputs, expectations, and howeversel states	 SAPAcalment (April for Sciencific result) Beschill of possibility and (Incention) Constitute / spanner Interview Enable investing procession 	Second a solution for the second as the seco	 okrestila dutareti turiq namig azt astidiya 	 Mail applicable antibiographic memory simplement measures studies preferences findings and set scholares 	P.o.I		
		investor subset of the	 Bade Avenue procession Bade Avenue Cest Preventation Bernde Logist Avenue Unigenities and the bad perception to achieve perceptions and the bad 			Strategic Deliverables			
		Assolution (this to part the onlycestistication), could		Analyse and reportion sheet butternisations and river insulat upper the UNINAR promes	Kaaliwa Okoli origitani aniyas Internative shalawni kung matring and polytokas	Contraction of the local division of the loc	-	NORM	TABLETIN
	wove-on-prototo, induced, address prototom, and Andream.					Oncourt and document the bootness ratios and roles executions with the shares \$4900000 regulars perio.	 internation-discovered during the associated 	 Most with larg statisfications from both the focusion and cft. Under mediated and ratio from perspectives. 	1
			Insurant by dension make by the descention	mismatic discontrationing meeting and aphyloge			 Imagina findings and decisions framewriter Assessment definitions 	Nor-land line	
						Provide an Execution Economy of the key findings from the Approximate	 Information discovered during teachings and workshippi Information Proceedings Information Proceedings 	Assemble druk Realinsp Net with key galaholders Trainished Re-Business and E Essential presentation	1 m N